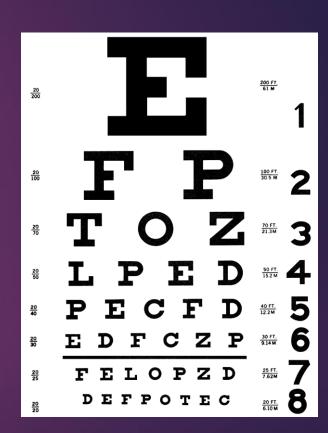
### Reputation Management

Explained Using <u>Six Words</u> and an <u>Eye Test!</u>

- by Tom Caffrey

TAKE THE ONLINE REPUTATION EYE TEST NOW →



### Reputation Management How To Provide 20/20 Vision Online?

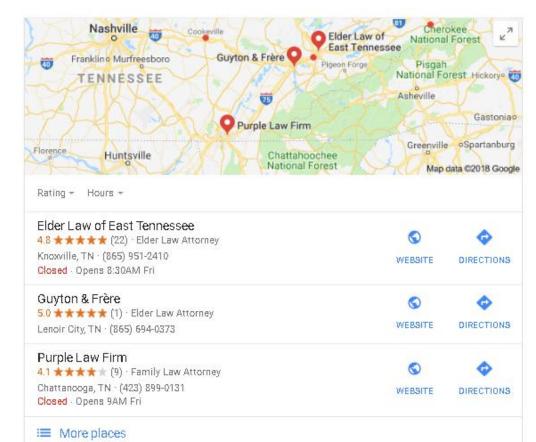
### The six words are:

"What Looks Better, 'Left' or 'Right?"

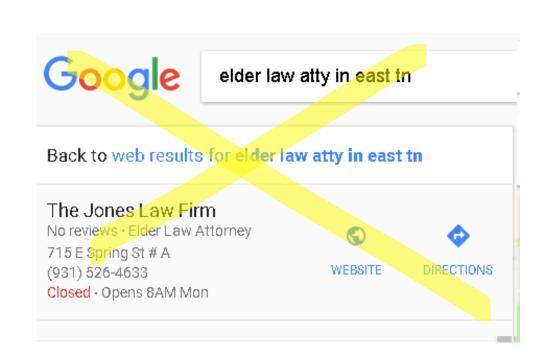
On each of the following slides write your answer: 'Left' or 'Right'

▶ Low or No Reviews = Poor Ranking OR Frequent 5 Star Reviews, Prevail on Page 1

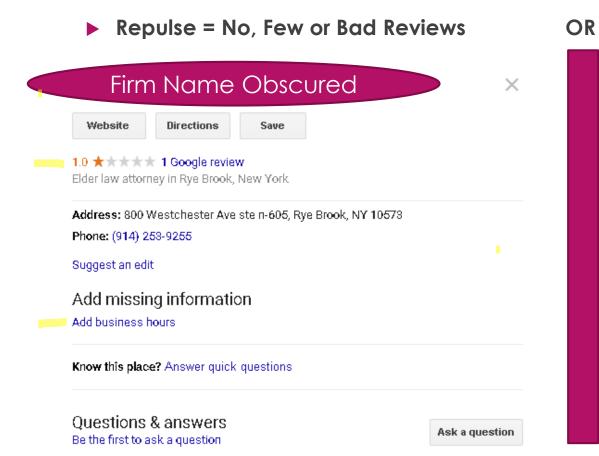
(Sorry, Not Listed on Page 1)



Filter Out Low Rating = Excluded by Google OR Filter ON High Rating = Featured by Google





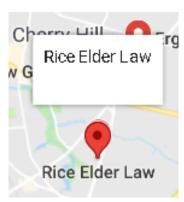


Elder Law of East Tennessee X Directions 🛨 Saved Website 4.8 ★★★★★ 22 Google reviews Elder law attorney in Knoxville, Tennessee Address: 908 Hall of Fame Dr, Knoxville, TN 87917 Hours: Closes soon: 5PM · Opens 8:30AM Fri ▼ Phone: (865) 951-2410 Suggest an edit Know this place? Answer quick questions Ouestions & answers Ask a guestion See all questions (1)

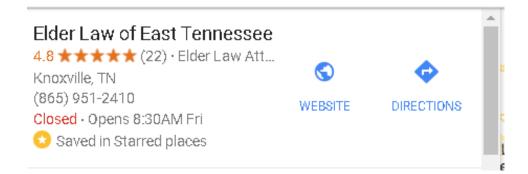
Attract = Many, Top Rated 5 Star Reviews

MAP = No Reviews, No Rating

Elder Law
No reviews - Legal Services
Cherry Hill, NJ
(856) 673-0048
Open - Closes 5PM

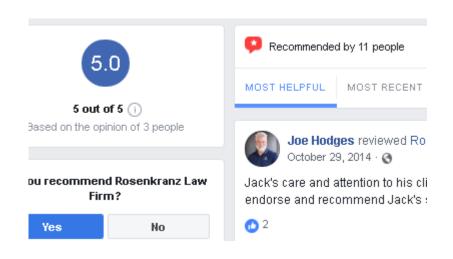


#### or MAP = Many Good Reviews, High Rating

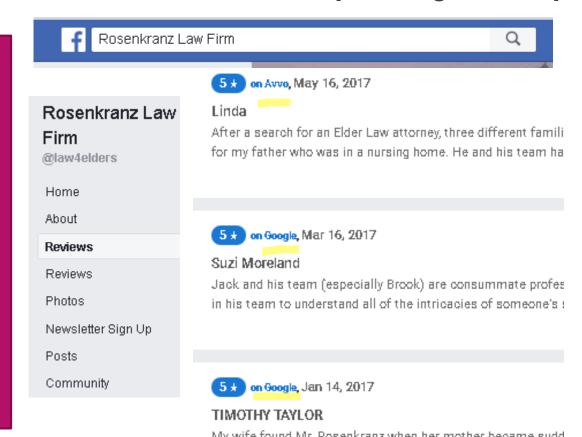




Facebook ONLY Reviews on FB

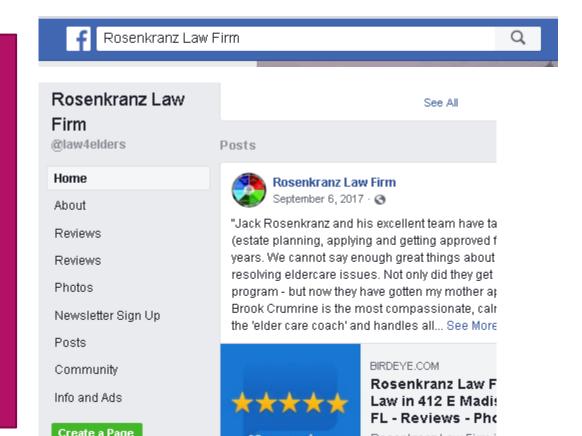


#### OR All Reviews on Facebook (FB, Google, AVVO)



► No Auto Update of 3<sup>rd</sup> Party Reviews

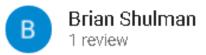
3<sup>rd</sup> Party Reviews (Google, AVVO) Do Not Appear in Facebook or New Reviews Can Auto Update to Facebook



Good = Five Stars



#### OR MUCH BETTER = 5 Stars & A Compelling Story



★★★★ 2 days ago

My family decided to go with O'Connell Law for creating an estate plan after reading several rave reviews about the exceptional experiences of their other clients. Well, I can honestly say that Tiff and her team exceeded my expectations in all aspects of our engagement. Tiff went to great lengths to ensure my family clearly understood the legal and practical implications of decisions to be made, providing detailed education on the process and providing timely responses to all our questions. I would definitely recommend anyone in the market for estate planning services give strong consideration to this firm.

NO Reviews On Your Website

FORMS BLOG PAYBILL CONTACT

**Missing Social Proof NO REVIEWS** 

Google, AVVO, FB, etc. Reviews Listed on Your Firms Website Aggregated and Neatly Summarized, Listed in Detail in a Scrollable Window OR This  $\rightarrow$ 



#### Hoffman DiMuzio review summary



5 \* on Avvo, May 19, 2018

#### Cindy

This is one of the most wonderful attorneys I have EVER encountered! Due

#### IT IS YOUR CHOICE:

BE PROACTIVE TO CONTROL YOUR REPUTATION ONLINE,
OR BE PASSIVE AND YOU WILL NOT CONTROL YOUR ONLINE REPUTATION, YOUR WORST CLIENT WILL.

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