



Cloud vs Licensed Software... You Decide !

CLOUD @ \$72./month

On-Premise with Remote Access Thru Cloud

Buy: 1st/add'l 935/695

Maintain 345/115

1st User	RENT	months	total	#years	Total/ use	Difference	BUY	Buy	Yr		
	72	12	864	1	864	-71	\$77.92	12	935	1	935
	72	12	864	2	1728	448	\$28.75	12	345	2	1280
	72	12	864	3	2592	967	\$28.75	12	345	3	1625
	72	12	864	4	3456	1486	\$28.75	12	345	4	1970
	72	12	864	5	4320	2005	\$28.75	12	345	5	2315
					4,320	3,385		*	935	* Only 1 Yr Maint.	

Each Add'l User	months	total	#years	Total/ use	Difference	Monthly	Buy	Yr			
	72	12	864	1	864	169	\$57.92	12	695	1	695
	72	12	864	2	1728	1613	\$28.75	12	115	2	810
	72	12	864	3	2592	2477	\$28.75	12	115	3	925
	72	12	864	4	3456	3341	\$28.75	12	115	4	1040
	72	12	864	5	4320	4205	\$28.75	12	115	5	1155
					4,320	3625		*	695	*Only 1 yr Maint.	

5 Year	# Users	Cloud	Total/ use	SAVINGS IF		5 YR	Maint.	1 YR
				Software+ AMP	No AMP			
Cost to Firm	1	Cloud	4,320	2005	3,385	2,315	Software	935
	2	Cloud	8,640	5170	7,010	3,470	Software	1630
	3	Cloud	12,960	8335	10,635	4,625	Software	2325
	4	Cloud	17,280	11500	14,260	5,780	Software	3020
	5	Cloud	21,600	14665	17,885	6,935	Software	3715
	6	Cloud	25,920	17830	21,510	8,090	Software	4410
	7	Cloud	30,240	20995	25,135	9,245	Software	5105
	8	Cloud	34,560	24160	28,760	10,400	Software	5800
	9	Cloud	38,880	27325	32,385	11,555	Software	6495
	10	Cloud	43,200	30490	36,010	12,710	Software	7,190